

DOAS Specification Credit

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This policy defines the specification credit provided in the event a Valent Rep sells a Model VX-12/112/212/312/352, VXE-112/212/312/352, VXC-112/212/352, or VPR-352 or VPRE-352 on a project where Greenheck RV-10/25/45/75/110, RVE-40/85/150/180, or RVC-35/65/145 was listed as Basis of Design.

- The spec credit paid to the Greenheck Rep will be 10% of the net price for the products listed above if the order is from CAPS 4.31.1704 or greater.
- Greenheck RV/RVE must be listed on the schedule as Basis of Design. No spec credit will be paid if Greenheck in an approved equal.
- Multiple releases under the same or different file names for one job will have the 10% paid per release or job.
- The Specifying Rep is determined by the location of the engineering firm listed on the project drawings.

Project Registration Requirement

Any job awarded a Basis of Design discount is automatically registered for DOAS Spec Credit.

Project Payment Requirement

The Specifying Rep must formally request spec credit to be paid in writing to their sales contact. Once all requirements above have been verified and the job has shipped, spec credit will be paid with standard billing terms.